The Robust Specialty Pipeline Demands an Innovative and Dynamic Management Approach

FDA Novel Drug approvals skyrocket by more than 50% in less than a decade

Specialty Drug Pipeline: High-Cost Therapies and Increased Utilization are Key Factors in Driving Trend

Drug Pipeline Management Becomes Increasingly Important with the Forecasted Rise in Costly Oncology Innovations

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Oncology agents in development

More than 5,400 drugs in clinical development

More than half for use in oncology

Example: Total chronic myeloid leukemia (CML) care strategy helps reduce cost and enhance outcomes through:

CVS Health Strategies for Successful Pipeline Management

Monitor market insights, disease prevalence and target population

Develop and Circulate clinical knowledge, drug approval and launch communications

Assess and Formulate cost management solutions

A better member experience

65% of CVS Specialty™ patients enrolled in a two-way text message program that promotes better adherence

Comprehensive trend management

Adopting our CML cost management solutions can deliver up to 10% projected savings. Programs include Advanced ContinuCare Specialty Formulary™, Specialty Guideline Management and Exclusive Specialty CareTeam services offer the potential to achieve greater than 90% adherence rate among patients on CML therapy

CVS Health specialty pipeline management strategies reduce care complexity and help deliver lowest net cost.

PMPM (Per member per month). FDA (U.S. Food and Drug Administration). NME (New molecular entity). BLA (Biologic license application).

2. CVS Health Enterprise Analytics: This analysis includes all commercial clients (health plan and employers) for CY 2013, 2014 and 2015. Pipeline impact is calculated based on launched formulations of specialty products grouped by calendar year. This analysis is based on gross cost PMPM, which includes both client and member contribution, and does not include rebates. Savings will vary based upon a variety of factors including things such as plan design, demographics and programs implemented by the plan.
3. “Managing Costs and Enhancing the Value of Oncology Care”; For the December issue of the Evidence-Based Oncology, a publication of the American Journal of Managed Care
4. CVS Health Internal Analysis, 2016
5. CVS Specialty Client Solutions and Trend Management, 2014, internal analyses for estimated program savings.

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